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Dear colleague,

By letter of last March 12, I informed you about recent developments at the CCER/U-CCER Production B.V. In addition to that, this letter is to notify you of the new pricing policy of the hieroglyphic text processing software Glyph for Windows and MacScribe.

In order to develop Glyph for Windows and MacScribe as professional hieroglyphic text processing programs CCER/Utrecht University and the IFAO have done considerable investments in the past, which can in no way be covered by the sales. Permanent developments of hard- and software, in particular of operating systems require regularly upgrading of Glyph for Windows and MacScribe as a consequence. Because the research organisations are not able to cover all of the cost of regular upgrading of both programs, it has been decided to revise the price of licenses and to adopt a pricing policy, which reflects more the practices of the commercial market. In this way we hope to be able to continue the support of these important tools for Egyptologists.

As a consequence we offer you three versions of both packages now:

Glyph Basic and MacScribe Light (GB & ML version 1)

- Basic hieroglyphic text processing program with Gardiner sign-font consisting of c. 800 hieroglyphs.
- Personal license only (students and devoted amateurs).
- Price US\$/Euro 50.
- No student reduction.

Glyph Pro and MacScribe Pro (GP & MP version 2)

- Extended library of c. 6900 hieroglyphs.
- Personal license only.
- Price US\$/Euro 325.
- Hieroglyphica, hard cover second edition, PIREI 1, included in the price.
- The personal license allows installation of the software only on private computers (desk- and/or laptop).
- For new features see below.
- No student reduction.

Glyph Pro and MacScribe Pro for Institutional use (GI & MI version 2)

- Extended library of c. 6900 hieroglyphs.
- Institutional site license (academic research institutes, libraries, museums etc.).
- Hieroglyphica, hard cover second edition, PIREI 1, included in the price.
- For new features see below.
- A **restricted site license** allows an institution to install the software on up to three computers/workstations of the institution. Price: US\$/Euro 1500 (ex. VAT).
- A **full site license** allows an institution to install the software on an unlimited number of computers/workstation of the institution. Price US\$/Euro 3500.

- *Restricted* site license for Glyph Pro *and* MacScribe Pro: together US\$/Euro 2550 (ex VAT).
- *Full* site license for Glyph Pro *and* MacScribe Pro: together US\$/Euro 6000 (ex VAT).

Please note that:

Installing a personal licensed copy on an institutional computer is not allowed.

Installing an institutional licensed copy on a private computer is not allowed.

Upgrades:

- Upgrade from Glyph or MacScribe *without* Extended Library to Glyph Pro or MacScribe Pro: US\$/Euro 250.
- Upgrade from Glyph or MacScribe *with* Extended Library to Glyph Pro or MacScribe Pro: US\$/Euro 150.
- Upgrade from Glyph or MacScribe to Glyph Pro or MacScribe Pro with a *restricted* site license: US\$/Euro 1250 (ex. VAT).
- Upgrade from Glyph or MacScribe to Glyph Pro or MacScribe Pro with a *full* site license: US\$/Euro 2500 (ex VAT).
- Upgrade from Glyph *and* MacScribe together to Glyph Pro *and* MacScribe Pro with a *restricted* site license: together US\$/Euro 2125 (ex VAT).
- Upgrade from Glyph *and* MacScribe together to Glyph Pro *and* MacScribe Pro with a *full* site license: together US\$/Euro 4250 (ex VAT).

Features of MacScribe Pro which are NOT available in MacScribe Light:

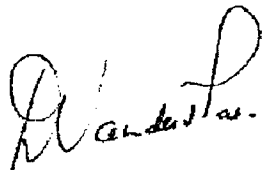
- Extended library with *c.* 6900 hieroglyphic signs
- Hatchings
- PostScript export, EPSF files
- Use of extended library font
- Editorial signs
- Tabs
- Arbitrary sign rotation
- Fine control of clipboard contents
- Sign vectorization
- Non hieroglyphic text
- Red color
- Use of bold font for small signs

Features of Glyph Pro which are NOT available in Glyph Basic:

- Extended library with *c.* 6900 hieroglyphic signs
- Interface modifications
- Extra phonetic values for hieroglyphic symbols
- New synonym system for frequently used hieroglyphic groups
- Extra free demo texts included

In order to reduce the work for the administration and to speed up the distribution of the upgrades as much as possible, you are kindly requested to complete the appended form.

Sincerely yours,



Dirk van der Plas
Director CCER/U-CCER Production B.V.